

(Company No: 754118-K)
(Incorporated In Malaysia with limited liability under the Companies Act 1965)
INTERIM FINANCIAL REPORT 31 MAR 2012

The Board of Directors of Signature International Berhad ("SIB" or "the Company") is pleased to announce the following unaudited consolidated results of SIB and its subsidiaries (collectively known as "the Group") for the year ended 31 Mar 2012.

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD ENDED 31 MAR 2012

	Individu	al Period	Cumulative Period		
		Preceding			
	Current	Period	Current	Preceding	
	Quarter	Corresponding	Period	Period	
	Ended	Quarter Ended	Ended	Ended	
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011	
	RM'000	RM'000	RM'000	RM'000	
Revenue	28,259	29,428	78,914	91,196	
Operating expenses	(23,645)	(26,941)	(69,623)	(78,792)	
Other operating income	1,732	1,466	2,580	2,017	
Profit / (loss) from operations	6,346	3,953	11,871	14,421	
Finance costs	(377)	(512)	(1,120)	(1,363)	
Profit / (loss) before taxation	5,969	3,441	10,751	13,058	
Tax expense	(1,699)	(863)	(2,978)	(3,324)	
Profit / (loss) after taxation	4,270	2,578	7,773	9,734	
Other Comprehensive Income Net of Tax	,				
Foreign currency translation	(14)	(26)	13	(61)	
Total Comprehensive Income for the period	4,256	2,552	7,786	9,673	

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 30 Jun 2011 and the accompanying explanatory notes attached to the interim financial report.



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# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD ENDED 31 MAR 2012 (CONT'D)

	Individu	al Period		Cumulative Period		
		Preceding	·			
	Current	Period		Current	Preceding	
	Quarter	Corresponding		Period	Period	
	Ended	Quarter Ended		Ended	Ended	
	31 Mar 2012	31 Mar 2011	31 M	lar 2012	31 Mar 2011	
	RM'000	RM'000		RM'000	RM'000	
Proft after tax attributable to:-						
- Equity holders of the parent	3,802	2,125		7,309	9,082	
- Non-controlling interest	468	453		464	652	
	4,270	2,578		7,773	9,734	
Total Comprehensive Income attributable to: -						
- Equity holders of the parent	3,788	2,099		7,322	9,021	
- Non-controlling interest	468	453		464	652	
	4,256	2,552		7,786	9,673	
Earnings per share (sen)						
- Basic	3.2	1.8		6.1	7.6	
- Diluted	Not applicable	Not applicable	Not ap	oplicable	Not applicable	

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 30 Jun 2011 and the accompanying explanatory notes attached to the interim financial report.



#### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION **AS AT 31 MAR 2012**

	UNAUDITED As at 31 Mar 2012 RM'000	AUDITED As at 30 Jun 2011 RM'000
ASSETS Non-Current Assets		
Property, plant and equipment	39,406	25,146
Investment properties	14,592	14,956
Long term receiveables	4,268	3,715
	58,266	43,817
Current Assets		
Inventories	10,545	10,258
Amount owing by contract customers	393	2,803
Receivables - net of deposits received	35,138	46,566
Tax recoverable	2,259	2,871
Short-term investments	27,114	12,493
Fixed deposit with licensed banks	-	166
Cash and bank balances	17,390	21,042
	92,839	96,199
TOTAL ASSETS	151,105	140,016

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 30 Jun 2011 and the accompanying explanatory notes attached to the interim financial report.



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# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MAR 2012 (CONT'D)

	UNAUDITED As at 31 Mar 2012 RM'000	AUDITED As at 30 Jun 2011 RM'000
EQUITY AND LIABILITIES		
Equity	00.000	00.000
Share capital	60,000	60,000
Reserves	37,489	32,567
Shareholders' equity	97,489	92,567
Non-controlling interest	2,121	1,461
TOTAL EQUITY	99,610	94,028
Non-Current Liabilities		
Hire purchase payables	611	721
Term loans	19,186	9,166
Deferred taxation	456	456
	20,253	10,343
	_	
Current Liabilities		
Payables	19,904	18,971
Amount owing to contract customers	8,647	15,161
Provision for taxation	307	269
Hire purchase payables	265	309
Term loan	2,119	935
	31,242	35,645
TOTAL LIABILITIES	51,495	45,988
TOTAL EQUITY AND LIABILITIES	151,105	140,016
Not accord per ordinary chara attributable to ordinary equity	holders	
Net assets per ordinary share attributable to ordinary equity		0.77
of the Company (RM)	0.81	0.77

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 30 Jun 2011 and the accompanying explanatory notes attached to the interim financial report.



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# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL PERIOD ENDED 31 MAR 2012

	•	Attributable to equity holders of the parent								
		1	Non Distributa	ble Reserv	es	Distributable				
					Exchange			Non-		
	Share	Share	Revaluation	Merger	Translation	Retained	(	controlling	Total	
	Capital	Premium	Reserve	Deficit	Reserve	Profits	Total	interest	Equity	
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	
Balance as at 1 Jul 2011										
Balance b/f	60,000	-	1,309	(28,567)	(281)	60,106	92,567	1,461	94,028	
Total Comprehensive Income for the period	-	-	-	-	13	7,309	7,322	464	7,786	
Issued of share to Non-controlling interest	-	-	-	-	-	-	-	196	196	
Dividend paid	-	-	-	-	-	(2,400)	(2,400)	-	(2,400)	
Balance as at 31 Mar 2012	60,000	-	1,309	(28,567)	(268)	65,015	97,489	2,121	99,610	

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the financial year ended 30 Jun 2011 and the accompanying explanatory notes attached to the interim financial report.



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# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL PERIOD ENDED 31 MAR 2012 (CONT'D)

	•	Attributable to equity holders of the parent  Non Distributable Reserves  Distributable							
	Share	Share I	Revaluation	Merger	Exchange Translation	Retained		Non- controlling	Total
	Capital RM'000	Premium RM'000	Reserve RM'000	Deficit RM'000	Reserve RM'000	Profits RM'000	Total RM'000	interest RM'000	Equity RM'000
Balance as at 1 Jul 2010									
As previously reported	40,000	11,582	1,309	(28,567)	(35)	67,663	91,952	1,192	93,144
Effects of adopting FRS 139	-	-	-	-	-	(1,036)	(1,036)	-	(1,036)
As restated balance	40,000	11,582	1,309	(28,567)	(35)	66,627	90,916	1,192	92,108
Total Comprehensive Income for the period	-	-	-	-	(26)	9,082	9,056	652	9,708
Bonus Issue	20,000	(11,582)	-	-	-	(8,418)	-	-	-
Dividend Paid			-	-	-	(4,800)	(4,800)	-	(4,800)
Balance as at 31 Mar 2011	60,000	-	1,309	(28,567)	(61)	62,491	95,172	1,844	97,016

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the financial year ended 30 Jun 2011 and the accompanying explanatory notes attached to the interim financial report.



#### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31 MAR 2012

TOR THE TEAR ENDED ST MAR 2012		
	Financial	Preceding
	Period	Period
	Ended	Ended
	31 Mar 2012	31 Mar 2011
	RM'000	RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	10,751	13,058
Adjustments:		
Amortisation and depreciation	1,781	1,749
Loss / (Gain) on disposal of property, plant and equipment	(17)	(78)
Provision for doubtful debts	3,351	488
Write-back of provision for doubtful debts	(1,676)	(1,112)
Interest income	(363)	(339)
Interest expense	757	403
Changes in working capital	14,584	14,169
Inventories	(287)	(1,558)
Receivables	9,200	768
Amount owing by contract customers	(4,104)	14,670
Payables	933	(17,868)
Cash generated from operations	20,326	10,181
Interest received	363	339
Interest paid	(757)	(403)
Tax paid	(2,327)	(4,578)
Net cash inflow from operating activities	17,605	5,539
CASH FLOWS FROM / (USED) IN INVESTING ACTIVITIES		
Additions of property, plant and equipment and prepaid lease rentals	(2,193)	(1,554)
Additional Purchase / works on investment properties	(161)	(3)
Proceeds from disposal of investment properties	1,160	2,400
Proceeds from disposal of property, plant and equipment	168	252
Purchase of short term investments	(14,621)	(4,169)
Net cash from / (used) in investing activities	(15,647)	(3,074)
CASH FLOWS FROM / (USED) IN FINANCING ACTIVITIES		
Dividend paid	(2,400)	(4,800)
Proceeds from issuance of shares to minority interest	196	(1,000)
Hire purchase repayment	(154)	(112)
Borrowings	(3,431)	1,891
Net cash from / (used) in financing activities	(5,789)	(3,021)



#### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31 MAR 2012 (CONT'D)

	Financial Period Ended 31 Mar 2012 RM'000	Preceding Period Ended 31 Mar 2011 RM'000
Net cash from / (used) in financing activities - Brought forward	(5,789)	(3,021)
Effects of exchange rate changes on cash and cash equivalents	13	(26)
NET DECREASED IN CASH AND CASH EQUIVALENTS	(3,818)	(582)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	21,208	17,855
CASH AND CASH EQUIVALENTS AT END OF PERIOD	17,390	17,273
Cash and cash equivalents comprise:		
Deposits with licensed banks	-	166
Cash and bank balances	17,390	17,107
_	17,390	17,273



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#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

#### PART A: EXPLANATORY NOTES PURSUANT TO FRS 134

#### 1. Basis of Preparation

The interim financial report is unaudited and has been prepared in accordance with the requirements of Financial Reporting Standard ("FRS") 134 – Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial report should be read in conjunction with the audited financial statements for the financial year ended 30 Jun 2011 and the accompanying explanatory notes attached to the interim financial report.

The preparation of an interim financial report in conformity with FRS 134 – Interim Financial Reporting, requires management and the Directors to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities and income and expenses on a year to date basis. Actual results may differ from these estimates.

The interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group. The interim consolidated financial report and notes thereon do not include all the information required for a full set of financial statements prepared in accordance with FRSs.

#### 2. Summary of significant accounting policies

The significant accounting policies adopted are consistent with the audited financial statements for the financial year ended 30 Jun 2011.

#### 3. Comments about Seasonal or Cyclical Factors

The business operations of the Group are not significantly affected by seasonal or cyclical factors other than the retail / non-project sector which is affected by the festive periods in Malaysia.

#### 4. Unusual Items due to their nature, size or incidence

There were no items of a material and unusual nature which would substantially affect the assets, liabilities, equity, net income or cash flows of the Group for the current quarter under review.

#### 5. Changes in Estimates

There were no estimates announced in regard of the current quarter results.

#### 6. Changes in Debt and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the current quarter.



#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

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#### 7. **Dividend Paid**

The first and final (net) dividend of 2 sen per ordinary share, in respect of financial year ended 30 Jun 2011, amounting to RM2.4million was paid on 9 January 2012.

#### 8. **Segmental Information**

	Design					
	Manufacture	Marketing	Manufacture			
	and Retail Of	and	Of Glass			
	Kitchen And Wardrobe	Distribution Of White	and Aluminium			
	Systems	Goods	Products	Others	Eliminations	The Group
The Group	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Result for 3 months Quarter ended 31 Mar 201	2					
REVENUE:						
External revenue	22,219	755	5,285	-	-	28,259
Inter-segment revenue	6,164	1,984	111	611	(8,870)	(0)
Total revenue	28,383	2,739	5,396	611	(8,870)	28,259
RESULTS						
Segment results	3,947	644	1,809	(54)	(0)	6,346
Finance costs	(368)	(2)	(7)	(0)	-	(377)
Profit / (loss) from ordinary						
activities before taxation Income tax expense	3,579	642	1,802	(54)	(0)	5,969 (1,699)
Profit / (loss) from ordinary						
activities after taxation						4,270
Non-controlling interest						(468)
Net profit / (loss) attributable equity holders of the	to					
Company						3,802



#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

The Group Result for 3 months Quarter ended 31 Mar	Design Manufacture and Retail Of Kitchen And Wardrobe Systems RM*000	Marketing and Distribution Of White Goods RM'000	Manufacture Of Glass and Aluminium Products RM'000	Others RM'000	Eliminations RM'000	The Group RM'000
REVENUE: External revenue Inter-segment revenue	24,881 6,491	765 330	3,782 357	- 393	- (7,571)	29,428
Total revenue	31,372	1,095	4,139	393	(7,571)	29,428
RESULTS Segment results Finance costs	3,889 (497)	(579) (8)	1,181 (7)	(175) -	(363)	3,953 (512)
Profit from ordinary activities before taxation	3,392	(587)	1,174	(175)	(363)	3,441
Income tax expense						(863)
Profit from ordinary activities after taxation Non-controlling interest						2,578 (453)
Net profit attributable to equity holders of the Company						2,125



#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

The Group Result for 9 months	Design Manufacture and Retail Of Kitchen And Wardrobe Systems RM'000	Marketing and Distribution Of White Goods RM'000	Manufacture Of Glass and Aluminium Products RM'000	Others RM7000	Eliminations RM'000	The Group RM'000
Quarter ended 31 Mar 20	)12					
REVENUE: External revenue Inter-segment revenue	65,625 20,485	3,058 4,069	10,231 1,008	- 1,423	- (26,985)	78,914 -
Total revenue	86,110	7,127	11,239	1,423	(26,985)	78,914
RESULTS Segment results Finance costs	9,358 (1,076)	980 (21)	1,911 (23)	(378) (0)	-	11,871 (1,120)
Profit from ordinary activities before taxation Income tax expense	8,282	959	1,888	(378)	-	10,751 (2,978)
Profit from ordinary activities after taxation Non-controlling interest					·	7,773 (464)
Net profit attributable to equity holders of the Company						7,309



#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

	Design					
	Manufacture	Marketing	Manufacture			
	and Retail Of	and	Of Glass			
	Kitchen And	Distribution	and			
	Wardrobe	Of White	Aluminium			
	Systems	Goods	Products	Others	Eliminations	The Group
The Group	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Result for 9 months						
Quarter ended 31 Mar 2	2011					
REVENUE:						
External revenue	78,419	2,909	9,868	-	-	91,196
Inter-segment revenue	21,924	5,198	2,195	1,208	(30,525)	-
Total revenue	100,343	8,107	12,063	1,208	(30,525)	91,196
RESULTS						
Segment results	12,428	1,071	1,818	(533)	(363)	14,421
Finance costs	(1,301)	(39)	(23)	-	-	(1,363)
Profit from ordinary						
activities before taxation	11,127	1,032	1,795	(533)	(363)	13,058
Income tax expense						(3,324)
Profit from ordinary						
activities after taxation						9,734
Non-controlling interest						(652)
Net profit attributable to						
equity holders of the						
Company						9,082



#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

The Group Assets and Liabilities As at 31 Mar 2012	Design Manufacture and Retail Of Kitchen And Wardrobe Systems RM'000	Marketing and Distribution Of White Goods RM'000	Manufacture Of Glass and Aluminium Products RM'000	Others RM*000	Eliminations RM'000	The Group RM'000
OTHER INFORMATION Segment assets Unallocated assets	129,971	9,587	11,622	63,880	(66,214)	148,846 2,259
On annual link liking	70.404	0.000	0.000	5.040	(44,000)	151,105
Segment liabilities Unallocated liabilities	78,134	2,662	6,323	5,246	(41,633)	50,732 763
						51,495
Assets and Liabilities As at 30 Jun 2011						
OTHER INFORMATION Segment assets Unallocated assets	127,684	6,646	11,676	65,178	(74,039)	137,145 2,871
						140,016
Segment liabilities Unallocated liabilities	82,063	1,125	7,933	3,697	(49,555)	45,263 725
					_	45,988



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#### 9. Profit / (Loss) before taxation

	Individu	al Period	Cumulat	ive Period
		Preceding		Preceding
	Current	Period	Current	Period
	Quarter	Corresponding	Quarter	Corresponding
	Ended	Quarter Ended	Ended	Quarter Ended
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011
	RM'000	RM'000	RM'000	RM'000
Profit / (Loss) before taxation is arrived at a	fter charging :-			
Interest expense	284	154	757	403
Depreciation and amortisation	596	588	1,781	1,748
Impairment of assests	N/A	N/A	N/A	N/A
Provision for and write off of receivables	2,351	488	3.351	488
Provision for and write off of Inventories	N/A	N/A	N/A	N/A
Loss on disposal of quoted or				
unquoted Investments or properties	N/A	N/A	N/A	N/A
Loss on foreign exchange	16	18	42	85
Exceptional items	N/A	N/A	N/A	N/A
Profit / (Loss) before taxation is arrived at a	fter Crediting :-			
Interest Income	122	125	363	339
Other Income including Investment Income	N/A	N/A	N/A	N/A
Write-back of provision for doubtful debts	1,676	1,112	1,676	1,112
Gain on disposal of quoted or				
unquoted Investments or properties	N/A	N/A	N/A	N/A
Gain on foreign exchange	(109)	(93)	279	(40)
Gain on derivatives; and	N/A	N/A	N/A	N/A
Exceptional items	N/A	N/A	N/A	N/A

#### 10. Material Events Subsequent to the end of the interim period

There were no material events not reflected in the interim financial results.

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#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

#### 11. Changes in the Composition of the Group

There were no changes in the composition of the Group for the current quarter under review except for:-

 Signature Obicorp Sdn Bhd (Company No. 590375-P), a wholly-owned subsidiary of the Company had subscribed for 51 shares in Inspired Business Sdn Bhd (Company No. 961570-M) representing 51% of the issued and paid-up share capital of Inspired Business Sdn Bhd (hereinafter referred to as "the Subscription"). Upon the Subscription, Inspired Business Sdn Bhd ("IPSB") will be a sub-subsidiary of the Company.

The principal activity of Inspired Business Sdn Bhd is in marketing and distribution of built-in kitchen appliances, white goods and bathroom accessories.

The investment and subscription of shares in Inspired Business Sdn Bhd will further expand the distribution networks and enhancing the earnings of the Group.

2. Fabriano Sdn Bhd (Company No. 548682-X), a wholly-owned subsidiary of the Company had incorporated a new wholly-owned subsidiary in the District of Guangdong, the People's Republic of China namely Fabriano Kitchen Cabinet (Foshan) Ptd Ltd. Arising therefrom, Fabriano Kitchen Cabinet (Foshan) Ptd Ltd will become a sub-subsidiary of the Company.

Fabriano Kitchen Cabinet (Foshan) Ptd Ltd had on 6 February 2012 received the business licence to trade from Guangdong Industrial and Commercial Administration Bureau.

The principal activity of Fabriano Kitchen Cabinet (Foshan) Ptd Ltd is in manufacturing, distribution, import and export of kitchen systems, wardrobe systems, built-in kitchen appliances, lighting and bathroom accessories.

The incorporation of Fabriano Kitchen Cabinet (Foshan) Ptd Ltd will further expand the distribution networks and enhancing the earnings of the Group.

The additional details of the investments are available as per the announcement made on Bursa dated 27/2/2012.

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#### 12. Changes in Contingent Assets or Contingent Liabilities

As at 31 Mar 2012, corporate guarantees extended to licensed banks for credit facilities granted to the subsidiaries as follows:-

	Current	Preceding
	Period	Period
	Ended	Ended
	31 Mar 2012	31 Mar 2011
	RM'000	RM'000
Corporate guarantee given to licensed banks for		
credit facilities granted to the subsidiaries	7,593	7,058

#### 13. Capital Commitments

Capital commitments for the purchase of property, plant and equipment and investment properties not provided for in the interim financial statements as at the balance sheet date were as follows:

	Current	Preceding
	Period	Period
	Ended	Ended
	31 Mar 2012	31 Mar 2011
	RM'000	RM'000
Approved and contracted for:-		
Investment Properties	1,329	1,812
Total capital commitments	1,329	1,812

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#### 14. Material Related Party Transactions

Details of the relationship between the Group and its related parties are as described below. The related party transactions are carried out on normal commercial terms not more favourable to the related party than those generally available to the third parties, dealt at arm's length with the Group.

#### Name of Company Principal Activities

Duamas Consolidated Sdn Bhd ("Duamas") Interior Fit Out Contractor
Heart Base Sdn Bhd Retail of kitchen and wardrobe systems
HSB Development Sdn Bhd Property Development

	Individual Period		Cumulati	ve Period
		Preceding		
	Current	Period	Current	Preceding
	Quarter	Corresponding	Period	Period
	Ended	Quarter Ended	Ended	Ended
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011
	RM'000	RM'000	RM'000	RM'000
Heart Base Sdn Bhd				
Sale of kitchen and wardrobe systems	-	107	90	215
<b>Duamas</b> Project claims for Kitchen Systems,				
Wardrobe Systems and				
Interior Fit-Out Services	-	50	32	994
HSB Development Sdn Bhd Project claims for Kitchen Systems, Wardrobe Systems and				
Interior Fit-Out Services	-	1,183		5,605



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#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

## PART B: EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD.

#### 15. Review of Performance

#### - Current Quarter 3 months ended 31 Mar 2012

A summary of the financial results is set out below:-

	Individua	al Period	Cumulati	ve Period
		Preceding		
	Current	Period	Current	Preceding
	Quarter	Corresponding	Period	Period
	Ended	Quarter Ended	Ended	Ended
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011
	RM'000	RM'000	RM'000	RM'000
Devenue	20.250	20, 420	70.044	04.400
Revenue	28,259	29,428	78,914	91,196
Profit before taxation	5,969	3,441	10,751	13,058

In the current quarter, the Group revenue was RM28.3million as compared to the preceding year corresponding quarter of RM29.4million. The revenue was lower by 4.0% or RM1.2million mainly due to lower contribution from the Kitchen and Wardrobe segment, however, there were corresponding increased contribution from both White Goods and Glass and Aluminium products segments.

The Group profit before tax for current quarter was RM6.0million as compared to the preceding year corresponding quarter of RM3.4million. Despite the overall drop in the revenue, the profit before tax increased by 73.5% or RM2.5million arising from the completed projects from the Glass and Aluminium segment, White Goods segment and write-back of provision for doubtful debts.

#### Kitchen and Wardrobe Systems

The Kitchen and Wardrobe segment recorded revenue for the current quarter of RM28.4million as compared with preceding year corresponding quarter of RM31.4million. The drop of 9.5% or RM3.0million in revenue was mainly due to lower sales contribution from project segment and export division.

The profit before tax for Kitchen and Wardrobe segment was RM3.6million as compared to preceding year corresponding quarter of RM3.4million. Profit before tax increased by 5.5% or RM0.2million due to recognition of profits from higher margin projects in the guarter under review.

# Signature International Berhad (Company No: 754118-K) (Incorporated In Malaysia with limited liability under the Companies Act 1965)

**INTERIM FINANCIAL REPORT 31 MAR 2012** 

#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

#### 15. Review of Performance (Cont'd)

- Current Quarter 3 months ended 31 Mar 2012

#### White Goods and Built-in Kitchen Appliances

The White Goods and Built-in Kitchen Appliances segment recorded revenue for the current quarter of RM2.7million as compared with preceding year corresponding quarter of RM1.1million. The increase of 150.1% or RM1.6million in revenue was mainly due to higher sales contribution from project segment.

In line with the increased in contribution of White Goods and Built-in Kitchen Appliances to the project segment, the profit before tax has correspondingly improved by RM1.2million as compared to preceding year corresponding quarter.

#### Glass and Aluminium Product

The Glass and Aluminium Product segment recorded revenue of RM5.4million for the current quarter as compared to the preceding year corresponding quarter of RM4.1million. The 30.4% or RM1.3million increased in revenue was mainly due to higher contribution from projects completed in the current quarter.

Profit before tax for Glass and Aluminum Products recorded an increase of 53.5% from RM1.2million in the preceding year corresponding quarter to RM1.8million in the current quarter as a result of recognition of profit from higher margin projects in the current quarter under review.

#### **Others Segment**

The Other Segment inclusive of Investment Holding Company and Dormant Companies. The main source of revenue for the reporting quarter represents Management fee charged by the Holding Company which was eliminated at the Group level.

Loss before tax has reduced for the reporting quarter as a result of lower expenditures incurred compared to preceding year correspondence quarter.

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#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

#### 15. Review of Performance (Cont'd)

#### - Cumulative period to-date 9 months ended 31 Mar 2012

In the current year to-date, the Group recorded revenue of RM78.9million as compared to the preceding year corresponding period of RM91.2million. The 13.5% or RM12.3million decrease in revenue was mainly due to overall lower contribution from the 3 major segments of the business, namely Kitchen and Wardrobe Systems, White Goods and Glass and Aluminium products.

The Group profit before tax for current year to-date was RM10.8million as compared to the preceding year corresponding period of RM13.1million. The decreased of 17.7% or RM2.3million in profit before tax was mainly due to the provision for doubtful debts of RM3.3million and some additional advertisement and promotional expenses undertaken by the Group in the period under review.

#### **Kitchen and Wardrobe Systems**

The Kitchen and Wardrobe segment recorded revenue for the year to-date of RM86.1million as compared to the preceding year corresponding period of RM100.3million. The 14.2% or RM14.2million decrease in revenue was mainly due to lower progressive billing being recognized for the project segment and lower contribution from the export sales.

The profit before tax for Kitchen and Wardrobe segment was RM8.3million as compared with preceding year corresponding period of RM11.1million. The decreased in profit before tax of 25.6% or RM2.8million was due to the provision of doubtful debts being made for long outstanding debtors and some additional costs incurred on the advertisement and promotional activities undertaken by the Group to promote the retail segment of the business.

#### White Goods and Built-in Kitchen Appliances

The White Goods and Built-in Kitchen Appliances segment recorded revenue for the year to-date was RM7.1million as compared to the preceding year corresponding period of RM8.1million. The drop of 12.1% or RM1.0million in revenue was mainly due to lower sales contribution from the project segment.

The profit before tax for White Goods and Built-in Kitchen Appliances segment was marginally lower by RM0.07million as compared to the preceding year corresponding period. The decreased in profit before tax was due to lower sales generated from the Project market as well as the drop in the gross profit margin compared to preceding year.

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#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

- 15. Review of Performance (Cont'd)
  - Cumulative period to-date 9 months ended 31 Mar 2012

#### **Glass and Aluminium Product**

The Glass and Aluminium Product segment recorded revenue for the year to-date was RM11.2million as compared to the preceding year corresponding quarter of RM12.1million. The 6.8% or RM0.8million decreased in revenue is mainly due to slower progressive billing from the project segment.

The profit before tax for the current period increased by 5.2% or RM0.1million despite lower revenue recorded compared to the preceding year corresponding quarter. The increased in the profit before tax is mainly due to the higher contribution from the completed projects recorded in the third Quarter.

#### **Others Segment**

The Other Segment inclusive of Investment Holding Company and Dormant Companies. The main source of revenue for the reporting period represents Management fee charged by the Holding Company which was eliminated at the Group level.

Loss before tax for Other Segment has reduced for the reporting period as a result of higher management fee charged compared to preceding year correspondence period.

#### 16. Material change in Profit before tax of Current Quarter compared with Preceding Quarter

	Individual Period		
	Current		
	Quarter	Preceding	
	Ended Quarter End 31 Mar 2012 31 Dec 2		
	RM'000	RM'000	
Revenue	28,259	31,929	
Profit before taxation	5,969	3,521	

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#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

## 16. Material change in Profit before tax of Current Quarter compared with Preceding Quarter (Cont'd)

The Group recorded revenue for the current quarter was RM28.3million as compared with preceding quarter of RM31.9million. The 11.3% or RM3.6million decreased in revenue was mainly due to lower contribution being recorded from the project segment.

The profit before tax for the Group was RM6.0million as compared with preceding quarter of RM3.5million. The RM2.5million increased in profit before tax was due to higher contribution from the Project segment of the Glass and Aluminium division as compared to preceding quarter.

#### 17. Current Year Prospects

The Group is expected to sustain its strong foothold in the kitchen and wardrobe industry driven by the strong demand from domestic market in both the retail and project segment. The positive sentiment driven by the Government via the implementation of the Economic Transformation Plan and the positive economic outlook with the steady growth of 4% -5% in 2012 as reported by Bank Negara Malaysia would continue to spur the domestic market. This positive prospect will help to enhance the on-going demand from a wide customer base from the domestic market.

The Group has incorporated a new entity in Guangzhou, China in February 2012 and this new venture will open up the windows of opportunities for the Group to market it's kitchen and kitchen related products in China. To further enhance its export market, the Group is continuously exploring market opportunities in Indonesia, Vietnam, Cambodia, Philippines, Pakistan and India and market intelligence is progressively carried out to understand the local business climates and the competitiveness of the Group products in these regions.

On the local landscape, the Group will continue to leverage on its strong brand name, attractive and high quality products and its efficient customer service as well as the strong customers' relationship to further consolidate and expand its market share. Besides the retail segment, the Group is aggressively securing projects from the local developer to enhance its order book that constantly contributes recurring income to the Group.

Barring any unforeseen changes in the global economic climate and market conditions, the Board of Directors is optimistic that the Group's future performance will remain positive. The Board of Directors believe that the Group is well position for further growth as many initiatives for expansion plan are progressively rolled out by the management.

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#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

#### 18. Variance between Actual Results and Forecast Results

The Group did not issue any profit forecast or profit guarantee in respect of the current quarter under review.

#### 19. Taxation

	Individual Period		Cumulative Period	
		Preceding		
	Current	Current Period		Preceding
	Quarter	Corresponding	Period	Period
	Ended	Quarter Ended	Ended	Ended
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011
	RM'000	RM'000	RM'000	RM'000
Current Tax Expense				
- Current Year	1,699	863	2,978	3,324
- Deferred Tax	-	-		-
Total Income Tax Expense	1,699	863	2,978	3,324

The Group's effective tax rate for the current quarter is consistent with the statutory tax rate.

#### 20. Status of Corporate Proposals

There were no corporate proposals announced during the current quarter under review.

#### 21. Borrowings and Debt Securities

The Group's borrowings as follows:

	Cumulative Period	
	Current	Preceding
	Period	Period
	Ended	Ended
Term Loan (Secured) :-	31 Mar 2012	31 Mar 2011
	RM'000	RM'000
Current	2,119	935
Non Current	19,186	9,166
Total Bank Borrowing	21,305	10,101

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#### 22. Material Litigation

At the date of this interim financial report, there are no material litigations against the Group.

#### 23. Proposed Dividend

The Board recommends a final dividend (net) of 2 sen per ordinary share amounting to RM2.4million for the financial year ended 30 June 2011.

The final dividend recommended by the Board is approved by the shareholders at the Fifth Annual General Meeting held on 15 December 2011 and were distributed to the shareholders on 9 January 2012.

#### 24. Earnings per Share

	Individual Period		Cumulative Period	
		Preceding		
	Current	Period	Current	Preceding
	Quarter	Corresponding	Period	Period
	Ended	Quarter Ended	Ended	Ended
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011
BASIC EARNINGS PER SHARE	RM'000	RM'000	RM'000	RM'000
Profit / (loss) for the year attributable to ordinary equity holders of the Company	3,802	2,125	7,309	9,082
Weighted average number of ordinary shares in issue ('000)	120,000	120,000	120,000	120,000
Basic Earnings per Share (sen)	3.2	1.8	6.1	7.6

There is no diluted earnings per share as the Company does not have any convertible financial instruments as at the quarter ended 31 Mar 2012.



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#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

#### 25. Realised and Unrealised Profits

The breakdown of the retained profits of the Group as at 31 Mar 2012 into realised and unrealised profits is presented in accordance with the directive issued by Bursa Malaysia Securities Berhad dated 25 March 2010 and prepared in accordance with Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, as issued by the Malaysian Institute of Accountants.

As at 31 Mar 2012 RM'000

Total retained profits/ (accumulated losses) of Signature International Berhad and its subsidiaries:

- Realised	55,059
- Unrealised	3,637
	58,696
Consolidation adjustments	6,319
	65,015

#### 26. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the preceding audited financial statements of the Company and its subsidiaries for the financial year ended 30 Jun 2011 were not subject to any qualification.

#### 27. Authorisation for issue

The interim financial report was authorized for issue by the Board of Directors in accordance with a resolution of the Board on 29 May 2012.